

Fiscal Year 2019

1. New Business	2019	2018	
<u>Promotional Business</u>	EUR million		% change
Special promotional loans	6 011	6 694	- 10.2
of which: Agriculture	2 174	2 117	2.7
Rural Development	1 745	1 969	- 11.4
Agribusiness	1 167	1 173	- 0.5
Renewable energy	894	1 425	- 37.3
Registered bonds/promissory notes/ securities	4 635	3 649	27.0
Total new promotional business	10 646	10 344	2.9
<u>Funding</u>			
Medium and long-term funding	10 300	11 276	- 8.7
of which: Euro MTN	8 976	9 650	- 7.0
Global bonds	906	1 096	- 17.3
AUD MTN	418	529	- 21.0
2. Balance Sheet			
Total assets	90 904	90 161	0.8
Loans and advances to banks	60 417	60 138	0.5
Loans and advances to customers	6 487	6 486	0.0
Securities portfolio	17 162	16 520	3.9
Securitised liabilities	77 499	76 577	1.2
Equity reported on the balance sheet	4 609	4 539	1.5
3. Income Statement			
Net interest income	300.6	295.1	1.9
Administrative expenses	72.9	71.8	1.5
Operating profit before provision for loan losses and valuation	210.1	207.1	1.4
Provision for loan losses and valuation	177.6	144.1	23.2
Net income	32.5	63.0	- 48.4
Distributable profit	16.3	15.8	3.2

Figures and percentages may not add up to the total provided due to rounding.